

International Exchange from a viewpoint of Pharmaceutical Companies

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The current trend to globalization forces Japanese pharmaceutical companies face the waves of international exchange whether they like them or not, on such occasions as presenting papers, studying abroad, licensing products in or out, co-working with overseas staff, working as an overseas staff, being present at audit of authorities and so on. This trend indicates that training, educating and promoting our staff are very important. I will present my personal opinion how to surf these waves from my experience serving as a formulation scientist at one of Japanese pharmaceutical companies.

Communication performance is important. This does not simply mean to fluently speak a foreign language, but to command it as a communication tool to logically express professional matters. With respect to the slides, it is recommended to prepare them with a limited number of key words and complement orally, instead of packing so many things with smaller letters. It is time to have a training course on presentation skills at college. A doctor's degree plays a very important role at international occasions. I hope colleges keep the degree evaluation system by papers published in scientific journals and the gate of graduate school open for our staff. Humor is essential. It might be very difficult to understand their humor with little knowledge of their culture, but why don't you make use of our own fairy tales and comic stories, Rakugo. The knowledge of mutual histories and culture is important. Let's make use of our nature to enter into a person's feeling.